## J.P. Morgan Automotive Conference

Sachin Lawande, President and CEO

August 13, 2019



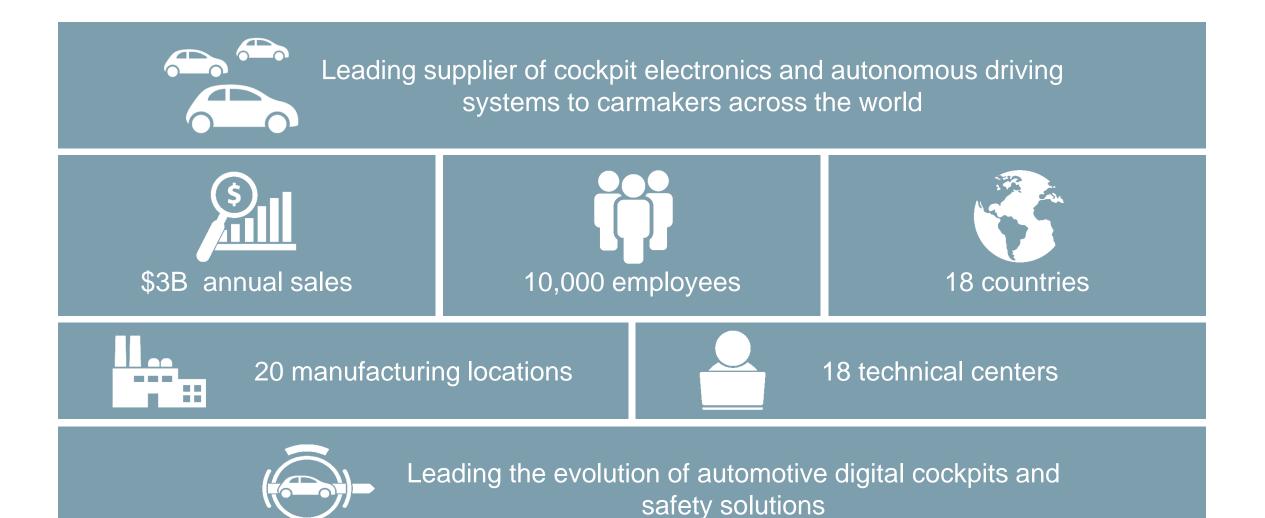
#### **Forward-Looking Information**



- This presentation contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. The words
  "will," "may," "designed to," "outlook," "believes," "should," "anticipates," "plans," "expects," "intends," "estimates," "forecasts" and similar
  expressions identify certain of these forward-looking statements. Forward-looking statements are not guarantees of future results and conditions
  but rather are subject to various factors, risks and uncertainties that could cause our actual results to differ materially from those expressed in
  these forward-looking statements, including, but not limited to:
  - conditions within the automotive industry, including (i) the automotive vehicle production volumes and schedules of our customers, (ii) the financial condition of our customers and the effects of any restructuring or reorganization plans that may be undertaken by our customers, including work stoppages at our customers, and (iii) possible disruptions in the supply of commodities to us or our customers due to financial distress, work stoppages, natural disasters or civil unrest;
  - our ability to execute on our transformational plans and cost-reduction initiatives in the amounts and on the timing contemplated;
  - our ability to satisfy future capital and liquidity requirements; including our ability to access the credit and capital markets at the times and in the amounts needed and on terms acceptable to us; our ability to comply with financial and other covenants in our credit agreements; and the continuation of acceptable supplier payment terms;
  - our ability to satisfy pension and other post-employment benefit obligations;
  - our ability to access funds generated by foreign subsidiaries and joint ventures on a timely and cost effective basis;
  - general economic conditions, including changes in interest rates and fuel prices; the timing and expenses related to internal restructurings, employee reductions, acquisitions or dispositions and the effect of pension and other post-employment benefit obligations;
  - increases in raw material and energy costs and our ability to offset or recover these costs, increases in our warranty, product liability and
    recall costs or the outcome of legal or regulatory proceedings to which we are or may become a party; and
  - those factors identified in our filings with the SEC (including our Annual Report on Form 10-K for the fiscal year ended December 31, 2018).
- Caution should be taken not to place undue reliance on our forward-looking statements, which represent our view only as of the date of this
  presentation, and which we assume no obligation to update. The financial results presented herein are unaudited; Information herein represents
  information included in the Company's Quarterly Report on Form 10-Q for the fiscal quarter ended June 30, 2019. New business wins, re-wins
  and backlog do not represent firm orders or firm commitments from customers, but are based on various assumptions, including the timing and
  duration of product launches, vehicle production levels, customer cancellations, installation rates, customer price reductions and currency
  exchange rates.

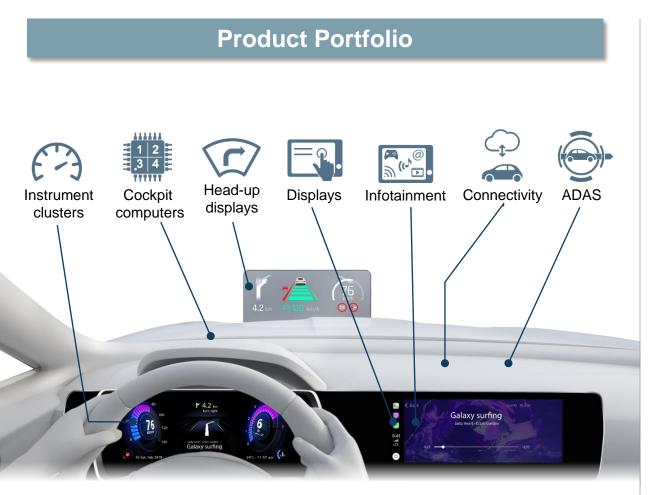
#### Visteon At A Glance

**Visteon**<sup>°</sup>



#### Industry-Leading Products for a Broad Customer Base

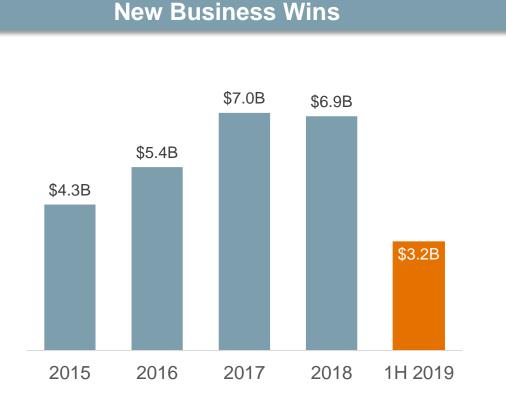
**Visteon**<sup>®</sup>





#### **Diversified Growth of New Business**

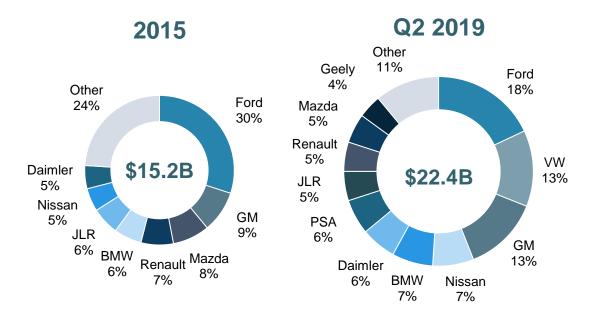
#### **Visteon**°



- Next-generation products driving growth (62% 1H 2019)
- Continued adoption of SmartCore<sup>™</sup>
- China domestic representing 32% of 1H 2019 wins

#### Anticipated Revenue From Awarded Programs

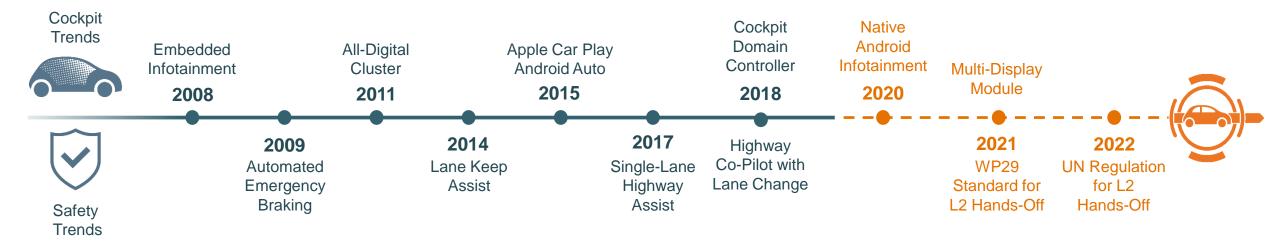
Represents Visteon's Backlog



- Balanced regional mix
- Improved customer diversification
- China domestic representing 20% of backlog

### Key Cockpit and Safety Trends

#### **Visteon**°





- Digitization of cluster driven by EV and Safety
- CarPlay and Android Auto win infotainment app battle (if not the war)
- From collection of ECUs to centralized cockpit domain controller
- Native Android for seamless infotainment experience
- Multi-display digital cockpit environment



- Increased focus on improved Level-2 ADAS with partial automation
- · Requires sensor fusion and increased computing power
- Level-2 hands-off is allowed only in U.S. and Japan
- New specification being developed by WP29 of UN
- UN regulation regarding hands-off driving expected in 2022 to increase ADAS/AD controller demand

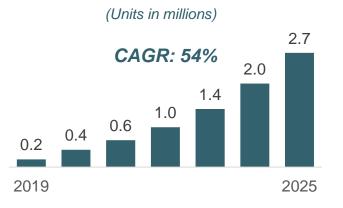
#### **Emergence of Domain Controllers**

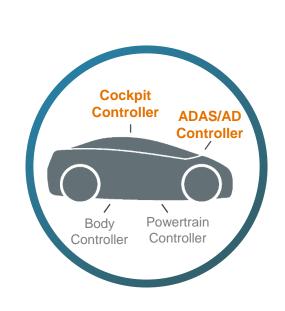
#### Visteon



#### **Cockpit Domain Controller Market**







#### smartcore

- Launched industry-first CDC with Daimler
- Awards with 7 OEMs, 10+ programs
- Next-gen SmartCore<sup>™</sup> with integration of digital cluster, Android infotainment and DMS
- Support for multiple digital displays and Albased speech recognition

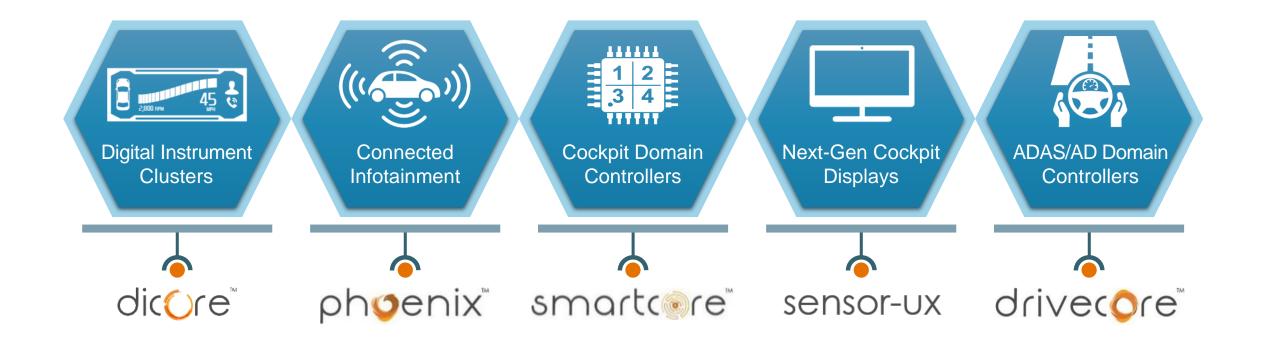
### drivec**O**re<sup>™</sup>

- Open platform approach
- Enables sensor fusion and processing of Al algorithms for advanced Level-2 functionality
- Advanced collaboration tools for algorithm development
- Extends current Level-2 systems

#### **Visteon Platform Portfolio**

**Visteon**<sup>®</sup>

#### **Visteon**<sup>®</sup>



Technology platforms that redefine the cockpit and safety experience

# Visteon®

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